

Koa Switzerland AG is a Swiss-Ghanaian startup in its growth phase, active in the field of cocoa fruit processing in West Africa. As the first and so far, the only company in the world, Koa is processing the cocoa pulp, the so far lost parts of the cocoa fruit, in cooperation with smallholders in rural Ghana. Through Koa's activities, the farmers increase their income significantly and valorize an additional 40% of the cocoa fruit which so far could not be utilized. Koa is convinced that doing business can only be successful when taking care of people, planet and profit.

As a B2B player, Koa is offering its cocoa fruit products as ingredients to pastry chefs as well as the food & beverage industry across Europe, with a strong presence in the Swiss market. After a successful production setup and large-scale proof of concept, Koa currently is ramping up its production capacities in Ghana through the construction of its second processing factory as well as amplifying its product portfolio and customer base globally with a focus on the European continent.

Do you also think that this is a great thing, and would you like to become part of Koa? To commence immediately or by agreement, we are looking for a

## Supply Chain & Operations Director (m/f/d)

### Your profile

You are motivated and full of energy to generate impact. You want to get involved, grow beyond yourself and experience exciting things. You have an innovative drive and analytical-conceptual skills that propel your entrepreneurial mindset and help you focus on the critical success factors. You are looking for a way to use your strengths and learn new things in a dynamic company. You are not only culturally interested but interculturally competent and keen to interact in a European-Ghanaian environment. You feel comfortable in an interface function and see yourself as a service provider both internally and externally. As a negotiating and communicative personality, it is also easy for you to put plans into practice.

### Your duties

- Coordinating global supply chain and execution of global customer orders
- Directing and controlling warehousing and distribution partners to ensure that customers are supplied with the right quantities of goods at the right time.
- Directing and controlling supply chain operations with regards to customer invoicing, customs and VAT affairs.
- Coordination and execution of purchasing to ensure that the company has the goods and services required for production purposes within agreed costs and quality standards and at the right times.
- Directing and controlling toll manufacturing to ensure that finished goods of the required standard are delivered to customers within agreed costs and at the right times.
- Supporting product development projects in terms of identification of suitable processing partnerships, evaluation of new packaging concepts and logistic considerations.

- Budgeting, steering and controlling of product cost along the entire supply chain
- Leading sustainability initiatives around product packaging
- Standardizing and documenting of supply chain related processes
- Supporting and influencing regional Supply Chain plans or strategy

### Your qualifications

- Bachelor's or master's degree in Supply Chain Management or commercial apprenticeship plus additional qualification in SCM (e.g. CAS, MAS)
- Min. 5 years in a responsible position being in charge of operating an international supply chain
- Experience in working with ERP systems
- Proficient in English and German (spoken and written), 3rd language is a plus
- Detailed knowledge of transport and forwarding law as well as the fundamentals of national and international contract law
- Experience in cold chain and food logistics is an advantage

### Your workplace

We offer more than just delicious cocoa fruit products. Our young, dynamic team maintains an open and trusting corporate culture. In our small group of ten, you get a high degree of autonomy and creative freedom. As Supply Chain & Operations Director, a diversified job profile is waiting for you in a delicious, international and dynamic environment. In your position, you will shape the growth path of a young and impact-driven venture. Our modern office is located in the heart of Zurich's Kreis 2 within walking distance to the Sihl river. Given the nature of your role, it is expected that you also spend an appropriate portion of your time travelling to our logistic and processing partners, suppliers and customers.

### Interested?

We are looking forward to your application to Benjamin Kuschnik.

E-mail: [careers.ch@koa-impact.com](mailto:careers.ch@koa-impact.com)

Website: [www.koa-impact.com](http://www.koa-impact.com)

If you have any questions, don't hesitate to get in touch and we try our best to answer them as fast as possible.

Type of position: Open-ended  
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At Koa, we value diversity and therefore welcome all applications – regardless of gender, nationality, ethnic and social origin, religion or belief, disability, age, sexual orientation, and identity.

